# IT Staff Augmentation for Digital Cinema Company

**PROJECT DETAILS**

🏷 Staff Augmentation

🕐 July 2019 - Ongoing

💲 $10,000 to $49,999

> " *"They make quick updates, and our clients are happy."*

**PROJECT SUMMARY**

A digital cinema company hired Rapson Technologies to help with its IT staff shortage. They worked on web development, participated in coding, and optimized their existing application.

**PROJECT FEEDBACK**

Always available and flexible, Rapson Technologies understood the company's business needs and was quick to answer them. While their communication was very good, Rapson Technologies would work excessive hours without frequent transparent check-ins.

## The Client

### Introduce your business and what you do there.

I'm the founder of a digital cinema company.

## The Challenge

### What challenge were you trying to address with Rapson Technologies?

I needed work done with web development. I had a shortage of IT staff, and I hired Rapson Technologies to help me solve my IT problems.

Founder, Entertainment Company

Arts, Entertainment & Music

1-10 Employees

Luxembourg

CLIENT RATING

### 4.0
Overall Score

Quality:                                   4.0

Schedule:                                 3.5

Cost:                                      4.5

Would Refer:                               5.0

## The Approach

### What was the scope of their involvement?

Our business specifics are constantly changing. We had a training period for them to understand what we were doing and why we were doing it. They participated in coding and best practices training, which is still ongoing for some of our applications' codebase.

Since then, they have helped with the development of my existing application and the optimization of it, taking part in new projects as well.

### What is the team composition?

There's one person.

### How did you come to work with Rapson Technologies?

I received an overwhelming number of requests on LinkedIn. I ignored this queue until the day I needed help, then I checked who had sent me information in the past and checked their references.

Rapson Technologies was available quickly, and they had a profile that fit my requirements. I decided to give them a try.

### How much have you invested with them?

We've invested €20,000 (approximately $21,500 USD).

### What is the status of this engagement?

We started working together in July 2019, and the work is ongoing.

## The Outcome

### What evidence can you share that demonstrates the impact of the engagement?

Their availability and flexibility have been very helpful. They understand my business needs and are able to answer them. They make quick updates, and our clients are happy.

### How did Rapson Technologies perform from a project management standpoint?

We communicate through Slack and Jira on a daily basis. Once or twice a day, we do sprint and video sharing with the developer in India.

Also, their communication is very good. They have a spirit of talking, rather than a spirit of arguing. If we have issues, we come together and find agreement openly.

### What did you find most impressive about them?

The team at Rapson Technologies always been able to meet my needs. They have a pool of talent and people that are available and flexible to expand the development if needed.

### Are there any areas they could improve?

They need to make sure the budget is controlled because sometimes they work a lot of hours without asking us, and then they bill us for them. We need to control the time they work.

### Do you have any advice for potential customers?

With any offshoring, you need to have your specifications very clear. They need to have most of the details on paper, otherwise, project drift may occur.

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